

**Minutes of Meeting**  
**Jobs Plus Quarterly Update**  
**October 29, 2018**  
**9:00 a.m.**

The Kootenai County Board of Commissioners: Chairman Marc Eberlein, Commissioner Chris Fillios and Commissioner Bob Bingham met to discuss the following agenda item. Also present was Deputy Clerk Tina Ginorio. Also present was Jobs Plus President Gynii Gilliam.

- A. Call to Order:** Chairman Marc Eberlein called the meeting to order at 9:01 a.m.
- B. Changes to the Agenda (Action):** There were no changes to the agenda.
- C. Business:**

**Quarterly Update by CDA EDC President Gynii Gilliam of recent economic development activities (Discussion Item)**

Jobs Plus President Gynii Gilliam announced that Jobs Plus was currently working on twelve key projects, six of which are business retention and expansion projects. She said the other six are also very likely to be developed successfully. She shared that they have had twenty-five new leads since May 2018 and listed some of the specific needs and suggestions coming from those companies. Ms. Gilliam explained that the biggest question that comes up in these projects is the availability of the needed labor. She said that the availability of housing in the range affordable to working families is also a concern for drawing companies to Kootenai County.

Ms. Gilliam also announced that Jobs Plus itself is now fully staffed. She said she plans a fresh new set of activities for January 2019.

Ms. Gilliam stated the planning started on the I-90 Aerospace Corridor about a month and a half ago. She added that this year they hope to have many more exhibitors for this spring's related event. She said the Northwest Specialty Hospital's Expo had an excellent turnout on the opening day and Jobs Plus hopes to help them next time to improve the arrangements for their event to increase attendance even more.

Commissioner Bob Bingham pointed out that Jobs Plus might be missing a significant resource offered by Kootenai County: the number of older people who would like to remain in the work force, possibly part time. He said these people could provide a large pool of potential employees who are already educated, trained and experienced in many areas. Ms. Gilliam agreed enthusiastically and stated she would pursue this idea.

- D. Public Comment:** This section is reserved for citizens wishing to address the Board regarding a County related issue. Idaho Law prohibits Board action on items brought under this section except in an emergency circumstance. Comments related to future public hearings should be held for that public hearing. There was no public comment.

**E. Adjournment (Action):** Chairman Eberlein adjourned the meeting at 9:42 a.m.

Respectfully submitted,

JIM BRANNON, CLERK

MARC EBERLEIN, CHAIRMAN

BY: \_\_\_\_\_  
Tina Ginorio, Deputy Clerk

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